

18/02/10

JENHARWILL BALING PAL



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Newsletter February 2010

Welcome to the Jenharwill website. In this newsletter we hope to keep our customers and potential customers informed about Jenharwill activities, market trends and product availability, pricing etc.

We welcome constructive feedback or comment regarding any issues about the fodder industry or indeed any related issues, even social events and parties, travel or whatever.

We have a fantastic group of people working for Jenharwill and hopefully some of the many happenings and issues relating to everyday events may make their way into a future issue.

Jenharwill support AFIA (the Australian Fodder Industry Association) and indeed actively encourage anyone working in Fodder related industries to consider joining. Quality Assurance is high on our agenda, and Charlie is currently a sitting member of the RIRDC fodder advisory committee.

Products

Hay We currently have a large selection of shedded vetch and pea hay (mix) and also vetch and oat mix.

Prices are generally lower than previous years, but availability of shedded, quality vetch with no weather damage may be lower than anticipated. Cheaper, rain damaged vetch may seem cheap, but the loss of productivity can soon make it quite expensive.

Oaten hay seems to be plentiful, but the majority of top quality hay has gone to the exporters. There is plenty of secondary or weather damaged hay available, but once again the feed value must be considered. Jenharwill have a large stock of undamaged oaten hay for sale which should be very good value at around the \$140 tonne on farm. Wheaten hay, which has become very popular with dairy farmers seems to be in short supply, due to most wheat crops being taken through to grain.

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Straw is readily available, and Jenharwill can meet most requirements for all types of cereal straw, both cut and behind the header.

Transport is usually by our own trucks, or we can arrange delivery, or load and weigh other trucks at our Jenharwill depot.

The AFIA regional seminar is on in Moama on the 25th of February, and we encourage all producers, and anyone involved in the fodder industry to attend. If you learn one thing, or make another friend or acquaintance on the day, it will have been worthwhile. We believe the networking alone is worth the effort, even if you have to have a couple of jars to round off the day.

The export industry is particularly strong in the Elmore district, with rumors that Gilmac may expand their operation at Goornong. They have made a huge impact in the Northern region of Victoria, giving farmers an extra option to the traditional grain and livestock farming of past decades.

Hopefully the resurgence of the dairy industry will continue, as it greatly impacts on the viability of a strong fodder industry.

So we look forward to this season with anticipation of good rainfall, strong demand from all sides of the fodder markets, and a happy and enjoyable relationship with all our mutual friends and acquaintances in the industry.

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